

# Eye on the Future



Houston, TX offices



Portable Warehouse trailer-office

**F**airmont Supply Company is pleased to announce another step forward in its growth strategy by acquiring Pensacola, Florida based, Piping and Equipment Inc. The stock purchase agreement was finalized in July.

Piping and Equipment, Inc. will continue to operate under its current name and has become a wholly-owned subsidiary of the Fairmont Supply Co. Gary Cartright will continue as president of the P&E organization and Jerry McKeller will remain as the vice president of sales and marketing.

The staff at Fairmont Supply is excited about this business opportunity as Piping and Equipment, Inc. has eight warehouse locations along the Gulf Coast serving a number of key industrial markets. Since 1969, Piping and Equipment, Inc. has been an industry leader in the distribution of industrial pipe, valves, fittings, gauges, thermometers, steam traps, hangers, and other related equipment and are well respected by customers and suppliers. P&E markets include: Pulp & Paper, Petrochemical, Refining, Power, Textile, Steel, Transportation, Architectural & Engineering.

Rich Layton, president of Fairmont Supply states, "This acquisition supports our long-term business plan to strategically grow within key markets throughout the United States.

Piping and Equipment, Inc. provides customers with an excellent product offering and a high level of service from an experienced sales group. We look forward to combining our efforts to develop additional business in this geographic market. Over the last few years we have been successful in developing new business with opening service centers in strategic markets to serve new customers and grow through acquisition, as we did with the Calumet Distribution Group in January of 2006."

Since its inception more than 86 years ago, Fairmont Supply Co. has taken pride in delivering the highest quality and best value to its customers. This philosophy has helped the company grow as an industry leader, distributing a wide range of industrial products to a nationwide customer base. Fairmont Supply is committed to providing value that continues beyond the sale.



Fairmont Supply and Piping and Equipment, Inc. are proud members of Affiliated Distributors.

Look for updates regarding future news!

For more information call (724) 514-3960  
or log-on to [www.fairmontsupply.com](http://www.fairmontsupply.com)  
or [www.pipingequipment.com](http://www.pipingequipment.com)